

FOR SHIPYARDS & PRODUCTION

Better systems. Better decisions. Better boats.

We help shipyards structure operations, control procurement, and deliver complex builds and refits with real visibility — from first spec to handover.

8–15%

typical build-cost reduction on structured procurement

1 → N

ERP scaled from a single boat to a full yard

1–2 d

response time to scope your project

AUDIT · PROCUREMENT · ERP · DELIVERY

Turning fragmented builds into managed operations

Cost overruns, opaque purchasing and improvised planning are rarely a people problem — they are a systems problem. We diagnose where control is lost across your yard and put practical structure in place, one or several boats at a time.

THE PROBLEM, IN NUMBERS

20–30%

of build hours lost to rework and waiting when planning is informal

3–5x

price spread on the same part across un-managed suppliers

<1/2

of yards can trace a live BOM to actual spend in real time

HOW WE WORK — A 4-STEP ENGAGEMENT

01

Audit

Map production, purchasing & project flow. Locate cost/time leaks.

02

Structure

Rebuild procurement & supplier terms across the EU–Asia corridor.

03

Systemise

Deploy a mini-ERP: BOM, inventory & project tracking people use.

04

Optimise

Drive out waste, protect margin, decide with live data.

WHAT WE DELIVER

01 • DIAGNOSE

Operational Audit

Structured review of production, procurement and project flow with a prioritised action plan.

Example: a 24 m build audit reveals hull-fit-out rework driven by an out-of-date BOM — flagged before it repeats on hull #2.

02 • SPEND

Procurement & Purchasing

Supplier structuring, EU–Asia sourcing and purchasing discipline that cuts cost without cutting quality.

Example: consolidating deck-hardware suppliers from 6 to 2 lifts terms and trims unit cost by **10–15%**.

03 • SYSTEMISE

Mini-ERP (Yard Mate)

Lightweight ERP tailored to marine builds — single boat or full yard. BOM, stock and project tracking.

Example: live BOM linked to purchase orders — every part shows ordered / received / installed at a glance.

04 • IMPROVE

Cost Reduction & Optimisation

Ongoing support to cut build cost, remove waste and improve margin with real visibility.

Example: stock write-offs cut by tracking slow-moving inventory instead of re-ordering blind.

ILLUSTRATIVE ENGAGEMENT

Structuring procurement on a multi-hull production run

A yard running several sister boats in parallel had no shared BOM and bought hull-by-hull. We standardised the bill of materials, consolidated suppliers, and put a mini-ERP over purchasing — giving management one live view of spend across the whole run.

8–15%

lower material cost per hull

2–4 wk

less slippage at fit-out stage

1 view

of spend vs BOM, live

Start with a scoped audit.

Tell us about your yard, current build or partnership. We reply within 1–2 business days to discuss scope and how we can help.

Book an Initial Call

marinemate-consulting.com